

LEAN - The Unipart Way Will It Work For Me?

“Lean”

– a relentless, all encompassing search for improved profit, quality, productivity, customer service and continuous improvement supported by sustained motivation of the workforce to find their own opportunities and solutions.

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"Maximise The Benefits Of Your Human Capital"

LEAN is not about reducing employee numbers, it is about engaging, encouraging, training, and rewarding those you have.

"A company's most important asset isn't raw materials, transportation systems, or political influence. It is creative capital. Simply put, an arsenal of creative thinkers whose ideas can be turned into valuable products and services."

"Creative employees pioneer new technologies, birth new industries, and power economic growth. If you want your company to succeed, these are the people you entrust to do it."

(Harvard Business Review, July 2005, Florida & Goodnight)

○ Why the Unipart Way?

The Unipart Way is a philosophy of working supported by tools and techniques, based on more than 20 years of hard work and \$350m of investment.

Its origins date back to 1987 with research not only into the LEAN thinking of Toyota, but also into the high levels of quality that were being achieved by Honda.

These findings have significantly evolved and been further developed through Unipart's own research, as their use was adapted and extended from factory, to warehouse, to office, throughout Unipart's own group of companies and into client's businesses world wide.

○ What is required?

There are five primary components of a LEAN journey.

- It must form part of your overall strategic plan.
- It must be specifically designed to meet the needs of your organisation.
- It must be underpinned with tried and tested tools and techniques.
- It will demand complete commitment from management.
- It will require the development of a different way of thinking to ensure real engagement at all levels of management.

○ What do we mean by LEAN?

- The elimination of waste.
- A relentless search for improvements to quality, productivity and customer service.
- The sustained motivation of your workforce to solve problems and identify opportunities at their own level.

What makes the Unipart Way an outstanding choice in helping clients implement and sustain their LEAN journey, is an unrivalled ability to gain high levels of employee engagement.

What distinguishes our approach is the depth of experience of our consultants and their ability to train and engender confidence in your workforce.

○ Some important questions?

For any organisation embarking on a LEAN journey there are likely to be four overriding considerations:

- Will going LEAN significantly improve my productivity or customer service to make it worth the all the effort?
- Should I "go it alone" or employ an experienced consultant to help?
- Which consultant can best assist me to achieve swift and cost effective results?
- Can my lean achievements be sustained after the consultants have left?

..... perhaps summarised by "will it work here" and "who is best placed to help me without it costing a fortune?"

Please direct any enquiries to Kevin Daly – kdaly@exenet.com.au or phone on 02.8920.0687